

MICE EVENT RFP EXAMPLE	COMMENTS
Name of Event:	A reference name given to the quote
Start Date:	Date of arrival
End Date:	Date of departure
Client:	Name of the client if available (kept confidential)
Estimated Number of Guests:	
Brand / Product:	If it's a product launch etc
Nature of the Event:	Incentive, Conference etc
Profile of the Audience	Age group, interests, couples etc
Objective of the Event:	It is to reward people, to educate people etc
Destination 1:	What the client has asked for
Destination 2:	What the client has asked for
Destination 3.	What the client has asked for
Destination 4 Wildcard:	What you'd like the DMC to recommend?
Nett Budget:	Without airfares and less any of your own additional services
Proposed Programme:	A day to day idea of clients requirements
Site Inspection:	Is this something to include in the 1st quote
International Flights:	Give details of arrival and departure flights
Domestic Flights:	Does the DMC have to book any interal flights
Transfers:	Where applicable and preferred type
Accommodation:	Where applicable and preferred type
Contracts:	If client has their own rates or if you're negotiating directly (for comparison purposes)
Room Drops:	Do you need gift ideas for the proposal
Conference Facilities:	What are the clients conference requirements
Seating Style:	What seating is required
Photographer:	Is a photographer required
Videographer:	Is a videographer required
Audio Visual:	Is audio visual required - give details
Décor:	Is décor required - give details
Gala Dinner:	Is a gala dinner required
Entertainment:	Do you need entertainment
Catering:	What catering is required
Drinks:	What drinks packages etc do you require

Additional Information:

Any additional info that will assist the DMC in order to quote correctly



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